



Gunvor Group Summary 2013

Gunvor Group is one of the world's largest independent commodities trading houses by turnover, creating logistics solutions that safely and efficiently move physical energy, metals and bulk materials from where they are sourced and stored to where they are demanded most.

With strategic investments in industrial infrastructure—refineries, pipelines, storage, terminals, mining and upstream—Gunvor further generates sustainable value across the global supply chain for its customers.

2013 Summary

EBITDA

US \$719 million

2012: US \$575 million

VOLUME

131 million MT

2012: 130 million MT

EARNINGS

US \$308 million

2012: US \$301 million

TURNOVER

US \$91 billion

2012: US \$93 billion

Basics

Number of countries Gunvor sources crude oil from:

>35

Number of global banking partners:

>75

Number of barrels of oil/ equivalents traded per day:

~2.5 million

Number of employees worldwide:

>1600

Products Traded

Crude Oil

Metals & Bulk

Industrial Metals

Precious Metals

Thermal Coal

Coking Coal

Iron Ore

Refined Products & Energy

Heavy Fuel &

Feedstocks

Middle Distillates

Gasoline

Naphtha

LPG

Biofuels

Natural Gas & LNG

Power & Emissions

Locations

Geneva

Singapore

Nassau

Dubai

Shanghai

